



Paul Warrick - Interim Manager & Freelancer Expert Procurement & Sourcing Help



SUMMARY AND KEY SKILLS

Paul is an expert Procurement, Sourcing and Supply Chain freelancer. His corporate and interim career roles have included Global Procurement Leader for ICI, Lonza and Elementis and Sourcing Director for Crown, Cork & Seal. Since his last corporate role with ICI, Paul has been freelancing for the last 10 years and has helped over 20 clients from major multinationals such as Syngenta and Oriflame to SME's such as Grattells and More Than Safety.

Paul has a consistent track record of delivering significant financial and operational results. He always demonstrates client loyalty, integrity and motivation and has been able to consistently find work through satisfied client referrals and recommendations.

His know how and experience covers the complete external and internal P&L spend & balance sheet and includes skills such as cost reduction, risk management, inventory management, dealmaking and SRM across direct and indirect spend categories.

Paul's unique breath of experiences cover;

- **Direct Procurement for Manufacturing and Construction businesses - especially Steel, Aluminium, Petrochemicals, Speciality Chemicals, BioPharmaceuticals, Packaging & FF&E.**
- **Indirect Procurement - examples Legal Outsourcing, Cars, Corporate Communications, Auditors.**
- **Executive Management, Supply Chain, Sales & Operations Planning, On Time in Full, Lean and Six Sigma, Inventory Optimization.**
- **E Commerce - e Procurement, Reverse Auctions, Online Shops, e Tenders**
- **Training & Coaching - Supplier Relationship Management, Procurement Masterclass, Negotiation, Mentoring, Team Building**
- **Dealmaking - Supply & Service Level Agreements**
- **Risk Management**
- **Assessments & Benchmarking**
- **Project Management**
- **QHSE, Corporate Clothing & PPE, R&D Procurement**



STRENGTHS

- Complete Business, Supply Chain & Sourcing experience - both international & SME level
- Analyst, Evaluator, Solution Provider, Collaborator, Loyal, Ethical and Results Driven
- Complete Sourcing & Procurement process, tools and techniques know how
- Strong Personal Effectiveness Skills - Boardroom to Shop Floor
- e and Process Literate
- Track record of great employers, clients and relationships



INTERIM CLIENTS - EXPERIENCE EXAMPLES

Interim Head of FF&E Procurement for Bouygues - A Major French Conglomerate

Project Brief

Design the FF&E tender process, run tenders, evaluate results, put in place multi year agreements with selected suppliers and create e catalogues.

→ Achievement:

Confidential

Interim Global Purchasing Manager for Lonza - A Global Life Science & Chemicals Business

Project Brief

Assess, redesign and lead the procurement function, conduct an appraisal of the central procurement function, improve strategic sourcing strategies, plan and deliver a major cost reduction programme across the complete spend and directly negotiate major global agreements covering key spends such as Raw Materials, Consumables, Biosafety Testing, Clinical Trials, Property, Consultants, Auditors, Legal and Integrated Services.

→ Achievement:

Confidential

Interim Global Procurement Director for Elementis - A Global Speciality Chemicals Manufacturer

Project Brief

Help each of the four businesses make more money and improve cash (ROCE), introduce world class procurement and strategic sourcing policies and processes, strengthen Strategic Sourcing of key Strategic & Critical Raw Materials, implement Asian Outsourcing and integrate & directly lead several cross business projects – Logistics, Energy and Goods & Services.

→ Achievement:

Confidential

Consultant for Fountains Ltd - A UK Infrastructure, Forestry & Arboriculture Business

Project Brief

Design and deliver a Procurement/Standardization strategy for PPE, Corporate Clothing and Footwear - £1m spend value. Process to include a UK wide market survey, PQQ Evaluation, Supplier funded Reverse Auction, Supply & Service Level Agreement and e commerce online shop.

→ Achievement:

Confidential

Consultant for Gratnells Ltd - The leading global Plastic Tray System Manufacturer

Project Brief

Obtain a proper 2011 offer for an annual multimillion £ plastics supply and negotiate an effective supply agreement with the current supplier. Complete a Plastics Supply Risk Management Plan which identifies and improves major risks and likelihoods to the business and provides information on current sources of key materials and alternatives. Define, evaluate and approve alternative suppliers for the key Plastics and obtain new offers to allow benchmarking, approval & purchasing to take place.

→ Achievement:

Confidential

Consultant for Faiveley - A Leading Train System and Parts Manufacturer

Project Brief

Assess and improve the OTIF and RFTQ of key strategic outsource partners and associated sub contractors. Conduct Value Stream Mapping and train the client Procurement and Supplier Managers.

→ Achievement:

Confidential

See Paul Warrick CV for details of many other noteworthy Freelance Projects.



CORPORATE CAREER & QUALIFICATIONS

- **Global Purchasing Manager for ICI**
- **Sourcing Director for Crown, Cork & Seal**
- **Procurement Manager - Huhtamaki / Georgia Pacific**
- **Procurement Manager - Hexion Chemicals**

- **Degree in Chemistry & Polymer Science**
- **Six Sigma (Green), World Class Manufacturing, GMP and QHSE Trained**
- **Past Associate of CIPS**
- **SAP, Oracle, Lotus Notes, Adobe CS & Microsoft Office literate**
- **Fluent in English - Some French**